## Home Credit B.V.

Condensed Consolidated Interim Financial Report for the six-month period ended 30 June 2015

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Independent auditors' report on review of Condensed Consolidated Interim Financial Report

|  | Note | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|--|------|---------------------|---------------------|
| ASSETS   |      |                     |                     |
| Cash and cash equivalents  | 8    | 1,026,408           | 865,552             |
| Due from banks, other financial institutions and holding companies | 9    | 402,414             | 171,829             |
| Loans to customers   | 10   | 5,878,479           | 5,059,514           |
| Positive fair value of derivative instruments                      | 11   | 142,207             | 144,846             |
| Debt securities at fair value through profit or loss               | 12   | 186,580             | -                   |
| Financial assets available-for-sale                                | 13   | 1,259,586           | 306,172             |
| Financial assets held-to-maturity                                  | _    | 5,987               | -<br>- 705          |
| Assets classified as held for sale Current income tax receivables  | 5    | 3,069<br>14,065     | 5,705               |
| Deferred tax assets  |      | 124,577             | 20,266<br>66,167    |
| Investments in associates  |      | 891                 | 2,252               |
| Intangible assets  | 14   | 135,864             | 100,466             |
| Property and equipment   | 15   | 163,644             | 157,603             |
| Other assets   | 16   | 142,464             | 136,210             |
| Other assets   | 10   | 112,101             | 130,210             |
| Total assets   |      | 9,486,235           | 7,036,582           |
| LIABILITIES  |      |                     |                     |
| Current accounts and deposits from customers                       | 17   | 5,556,989           | 2,889,966           |
| Due to banks and other financial institutions                      | 18   | 1,282,471           | 1,434,149           |
| Debt securities issued   | 19   | 523,130             | 575,112             |
| Negative fair value of derivative instruments                      | 20   | 11,555              | 5,583               |
| Current income tax liabilities                                     |      | 27,297              | 33,560              |
| Deferred tax liabilities   |      | 4,484               | 3,045               |
| Insurance and other provisions                                     | 21   | 74,018              | 80,928              |
| Subordinated liabilities   | 22   | 406,131             | 542,297             |
| Other liabilities  | 23   | 261,908             | 233,065             |
| Total liabilities  |      | 8,147,983           | 5,797,705           |
| EQUITY   |      |                     |                     |
| Equity attributable to equity holders of the Company               |      |                     |                     |
| Share capital  | 24   | 659,020             | 659,020             |
| Share premium  | 22   | 479,872             | 299,872             |
| Statutory reserves   | 24   | 31,316              | 24,671              |
| Foreign currency translation                                       | 24   | (403,596)           | (505,114)           |
| Cash flow hedge reserve  | 24   | 6,631               | 12,971              |
| Reserve for business combinations under common control             | 24   | (91,228)            | (80,685)            |
| Revaluation reserve  | 24   | 13,182              | (4,364)             |
| Other reserves   |      | 639,726             | 828,682             |
| Total equity attributable to equity holders of the Company         |      | 1,334,923           | 1,235,053           |
| Non-controlling interests  | 25   | 3,329               | 3,824               |
| Total equity   |      | 1,338,252           | 1,238,877           |
| Total liabilities and equity                                       |      | 9,486,235           | 7,036,582           |

|   | Note | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR | 3 months<br>ended<br>30 Jun 2015<br>TEUR | 3 months<br>ended<br>30 Jun 2014<br>TEUR |
|---|------|--|--|--|--|
| Interest income   | 26   | 895,674                                  | 1,052,353                                | 470,015                                  | 506,582                                  |
| Interest expense  | 26   | (337,006)                                | (315,278)                                | (180,631)                                | (158,745)                                |
| Net interest income   |      | 558,668                                  | 737,075                                  | 289,384                                  | 347,837                                  |
| Fee and commission income   | 27   | 189,336                                  | 248,672                                  | 104,328                                  | 125,863                                  |
| Fee and commission expense  | 28   | (45,302)                                 | (47,318)                                 | (22,884)                                 | (22,072)                                 |
| Net fee and commission income   |      | 144,034                                  | 201,354                                  | 81,444                                   | 103,791                                  |
| Insurance income  | 29   | 19,853                                   | 20,788                                   | 9,677                                    | 12,747                                   |
| Net gains/(losses) on financial assets and liabilities                                | 30   | 802                                      | (1,077)                                  | 654                                      | 448                                      |
| Other operating income  | 31   | 55,005                                   | 45,435                                   | 31,698                                   | 20,424                                   |
| Operating income  |      | 778,362                                  | 1,003,575                                | 412,857                                  | 485,247                                  |
| Impairment losses on financial assets   | 32   | (452,959)                                | (623,046)                                | (214,717)                                | (254,407)                                |
| General administrative expenses   | 33   | (363,653)                                | (396,908)                                | (191,391)                                | (204,593)                                |
| Other operating expenses  | 34   | (51,660)                                 | (51,395)                                 | (30,450)                                 | (30,532)                                 |
| Operating expenses  |      | (868,272)                                | (1,071,349)                              | (436,558)                                | (489,532)                                |
| Losses on disposals of associates and subsidiaries                                    |      | (343)                                    | (680)                                    | (218)                                    | (680)                                    |
| Share of earnings in associates   |      | 972                                      | 634                                      | 383                                      | 634                                      |
| Loss before tax   |      | (89,281)                                 | (67,820)                                 | (23,536)                                 | (4,331)                                  |
| Income tax expense  | 35   | (1,104)                                  | (11,107)                                 | (9,434)                                  | (12,380)                                 |
| Net loss for the period   |      | (90,385)                                 | (78,927)                                 | (32,970)                                 | (16,711)                                 |
| Loss attributable to:   |      |  |  |  |  |
| Equity holders of the Company   | 25   | (88,753)                                 | (77,409)                                 | (32,154)                                 | (16,040)                                 |
| Non-controlling interests   | 25   | (1,632)                                  | (1,518)                                  | (816)                                    | (671)                                    |
|   |      | (90,385)                                 | (78,927)                                 | (32,970)                                 | (16,711)                                 |
| Other comprehensive income which will be subsequently reclassified to profit or loss: |      |  |  |  |  |
| Currency translation  |      | 112,751                                  | (53,610)                                 | (33,389)                                 | 51,290                                   |
| Revaluation gains/(losses) on available-for-sale financial assets                     |      | 1,247                                    | 1,021                                    | (4,449)                                  | 3,356                                    |
| Revaluation of available-for-sale financial assets transferred to profit or loss      |      | 3,204                                    | (1,576)                                  | 5,866                                    | (1,704)                                  |
| Cash flow hedge reserve – effective portion of changes in fair value                  |      | 8,771                                    | 11,266                                   | 2,823                                    | (18,847)                                 |
| Cash flow hedge reserve – net amount transferred to profit or loss                    |      | (16,696)                                 | (3,991)                                  | (7,361)                                  | 17,775                                   |
| Income tax relating to components of other comprehensive income                       |      | 695                                      | (1,068)                                  | 624                                      | 159                                      |
| Other comprehensive income for the period   |      | 109,972                                  | (47,958)                                 | (35,886)                                 | 52,029                                   |
| Total comprehensive income for the period   |      | 19,587                                   | (126,885)                                | (68,856)                                 | 35,318                                   |
| Total comprehensive income attributable to:   |      |  |  |  |  |
| Equity holders of the Company   |      | 20,796                                   | (125,395)                                | (68,448)                                 | 36,791                                   |
| Non-controlling interests   |      | (1,209)                                  | (1,490)                                  | (408)                                    | (1,473)                                  |
|   |      | 19,587                                   | (126,885)                                | (68,856)                                 | 35,318                                   |

Home Credit B.V. Condensed Consolidated Interim Statement of Changes in Equity for the six-month period ended 30 June 2015

#### Attributable to equity holders of the Company

|  | Share<br>capital | Share<br>premium | Statutory<br>reserves | Foreign<br>currency<br>translation | Reserve for<br>business<br>combinations<br>under common | Revaluation reserve | Cash flow<br>hedge<br>reserve | Other reserves | Total     | Non-<br>controlling<br>interests | Total<br>equity |
|--|------------------|------------------|-----------------------|------------------------------------|---|---------------------|-------------------------------|----------------|-----------|----------------------------------|-----------------|
|  | TEUR             | TEUR             | TEUR                  | TEUR                               | control<br>TEUR   | TEUR                | TEUR                          | TEUR           | TEUR      | TEUR                             | TEUR            |
| Balance as at 1 January 2015                                   | 659,020          | 299,872          | 24,671                | (505,114)                          | (80,685)  | (4,364)             | 12,971                        | 828,682        | 1,235,053 | 3,824                            | 1,238,877       |
| Disposal of subsidiaries                                       | -                | -                | -                     | (591)                              | -   | -                   | -                             | -              | (591)     | -                                | (591)           |
| Acquisition of subsidiaries                                    | -                | -                | -                     | (10,219)                           | (10,543)  | 13,985              | -                             | (88,952)       | (95,729)  | -                                | (95,729)        |
| Share premium increase   | -                | 180,000          | -                     | -                                  | -   | -                   | -                             | -              | 180,000   | -                                | 180,000         |
| Changes in non-controlling interests                           | -                | -                | -                     | -                                  | -   | -                   | -                             | (4,606)        | (4,606)   | 714                              | (3,892)         |
| Transfers  |                  |                  | 6,645                 |                                    | <u>-</u> _  |                     |                               | (6,645)        |           |                                  |                 |
| Total  | 659,020          | 479,872          | 31,316                | (515,924)                          | (91,228)  | 9,621               | 12,971                        | 728,479        | 1,314,127 | 4,538                            | 1,318,665       |
| Currency translation   | -                | -                | -                     | 112,328                            | -   | -                   | -                             | -              | 112,328   | 423                              | 112,751         |
| Revaluation of available-for-sale financial assets, net of tax | -                | -                | -                     | -                                  | -   | 3,561               | -                             | -              | 3,561     | -                                | 3,561           |
| Change in cash flow hedge reserve, net of tax                  | -                | -                | -                     | -                                  | -   | -                   | (6,340)                       | -              | (6,340)   | -                                | (6,340)         |
| Loss for the period  |                  |                  |                       |                                    |   |                     |                               | (88,753)       | (88,753)  | (1,632)                          | (90,385)        |
| Total comprehensive income for the period                      | -                | -                | -                     | 112,328                            | -   | 3,561               | (6,340)                       | (88,753)       | 20,796    | (1,209)                          | 19,587          |
| Total changes  | -                | 180,000          | 6,645                 | 101,518                            | (10,543)  | 17,546              | (6,340)                       | (188,956)      | 99,870    | (495)                            | 99,375          |
| Balance as at 30 June 2015                                     | 659,020          | 479,872          | 31,316                | (403,596)                          | (91,228)  | 13,182              | 6,631                         | 639,726        | 1,334,923 | 3,329                            | 1,338,252       |

Home Credit B.V.
Condensed Consolidated Interim Statement of Changes in Equity
for the six-month period ended 30 June 2015

#### Attributable to equity holders of the Company

|  | Share<br>capital | Share<br>premium | Statutory<br>reserves | Foreign<br>currency<br>translation | Reserve for<br>business<br>combinations<br>under common<br>control | Revaluation reserve | Cash flow<br>hedge<br>reserve | Other reserves | Total     | Non-<br>controlling<br>interests | Total<br>equity |
|--|------------------|------------------|-----------------------|------------------------------------|--|---------------------|-------------------------------|----------------|-----------|----------------------------------|-----------------|
|  | TEUR             | TEUR             | TEUR                  | TEUR                               | TEUR   | TEUR                | TEUR                          | TEUR           | TEUR      | TEUR                             | TEUR            |
| Balance as at 1 January 2014                                   | 659,020          | 184,377          | 11,672                | (208,627)                          | 15,106   | 431                 | (73)                          | 867,649        | 1,529,555 | 2,916                            | 1,532,471       |
| Disposal of subsidiaries                                       | -                | -                | -                     | 1,300                              | -  | -                   | -                             | -              | 1,300     | -                                | 1,300           |
| Changes in non-controlling interests                           | -                | -                | -                     | -                                  | -  | -                   | -                             | (336)          | (336)     | 1,844                            | 1,508           |
| Transfers  |                  |                  | 82                    |                                    |  |                     |                               | (82)           | <u> </u>  |                                  |                 |
| Total  | 659,020          | 184,377          | 11,754                | (207,327)                          | 15,106   | 431                 | (73)                          | 867,231        | 1,530,519 | 4,760                            | 1,535,279       |
| Currency translation   | -                | -                | -                     | (53,638)                           | -  | -                   | -                             | -              | (53,638)  | 28                               | (53,610)        |
| Revaluation of available-for-sale financial assets, net of tax | -                | -                | -                     | -                                  | -  | (168)               | -                             | -              | (168)     | -                                | (168)           |
| Change in cash flow hedge reserve, net of tax                  | -                | -                | -                     | -                                  | -  | -                   | 5,820                         | -              | 5,820     | -                                | 5,820           |
| Loss for the period  |                  |                  |                       |                                    |  |                     |                               | (77,409)       | (77,409)  | (1,518)                          | (78,927)        |
| Total comprehensive income for the period                      | -                | -                | -                     | (53,638)                           | -  | (168)               | 5,820                         | (77,409)       | (125,395) | (1,490)                          | (126,885)       |
| Total changes  | -                | -                | 82                    | (52,338)                           | -  | (168)               | 5,820                         | (77,827)       | (124,431) | 354                              | (124,077)       |
| Balance as at 30 June 2014                                     | 659,020          | 184,377          | 11,754                | (260,965)                          | 15,106   | 263                 | 5,747                         | 789,822        | 1,405,124 | 3,270                            | 1,408,394       |

|   | Note | 6 months ended<br>30 Jun 2015<br>TEUR | 6 months ended<br>30 Jun 2014<br>TEUR |
|---|------|---------------------------------------|---------------------------------------|
| Net operating cash flow before changes in working capital     |      | 770,995                               | 911,709                               |
| Cash flows from operations                                    |      | 600,955                               | 845,367                               |
| Cash flows from operating activities                          |      | 110,127                               | 486,736                               |
| Cash flows from/(used in) investing activities                |      | 129,632                               | (114,676)                             |
| Cash flows used in financing activities                       |      | (144,438)                             | (146,506)                             |
|   |      |                                       |                                       |
| Net increase in cash and cash equivalents                     |      | 95,321                                | 225,554                               |
| Cash and cash equivalents as at 1 January                     | 8    | 865,552                               | 926,483                               |
| Effects of exchange rate changes on cash and cash equivalents |      | 65,535                                | (26,269)                              |
| Cash and cash equivalents as at 30 June                       | 8    | 1,026,408                             | 1,125,768                             |

## 1. Description of the Group

Home Credit B.V. (the "Company") was incorporated on 28 December 1999 in the Netherlands.

#### Registered office

Strawinskylaan 933 1077 XX Amsterdam The Netherlands

| Shareholders                | Country of    | Ownership ii | Ownership interest (%) |  |  |
|-----------------------------|---------------|--------------|------------------------|--|--|
|                             | incorporation | 30 Jun 2015  | 31 Dec 2014            |  |  |
| PPF Financial Holdings B.V. | Netherlands   | 88.62        | -                      |  |  |
| PPF Group N.V.              | Netherlands   | -            | 86.62                  |  |  |
| EMMA OMEGA LTD              | Cyprus        | 11.38        | 13.38                  |  |  |

In June 2015 PPF Group N.V. acquired a 2.00% stake in the Company from EMMA OMEGA LTD. Subsequently in June 2015 PPF Group N.V. sold its 88.62% stake in the Company to PPF Financial Holdings B.V.

PPF Financial Holdings B.V. is a subsidiary of PPF Group N.V. The ultimate controlling party is Mr. Petr Kellner, who exercises control through PPF Group N.V. and PPF Financial Holdings B.V.

#### Principal activities

The principal activities of the Company and its subsidiaries (together referred to as the "Group") are the provision of consumer financing to private individual customers in Central European, Commonwealth of Independent States (CIS) and Asian countries as well as deposit taking, saving and current bank account service and maintenance, payments, insurance and other services.

#### **Board of Directors**

| Chairman      |
|---------------|
| Vice-chairman |
| Member        |
|               |

Petr Kohout Member from 1 January 2015

#### **Description of the Group (continued)** 1.

| Consolidated subsidiaries                                  | Country of incorporation | Ownership i<br>30 Jun 2015 | interest (%)<br>31 Dec 2014 |
|--|--------------------------|----------------------------|-----------------------------|
| Home Credit Bank (OJSC)                                    | Belarus                  | 100.00                     | 100.00                      |
| PPF Insurance (FICJSC)                                     | Belarus                  | 100.00                     | 100.00                      |
| Guangdong Home Credit Financing Guarantee Co., Ltd.        | China                    | 100.00                     | 100.00                      |
| Home Credit Business Management (Tianjin) Co., Ltd. 1)     | China                    | 100.00                     | 100.00                      |
| Home Credit Consumer Finance Co., Ltd.                     | China                    | 100.00                     | 100.00                      |
| Sichuan Home Credit Financing Guarantee Co., Ltd.          | China                    | 100.00                     | 100.00                      |
| Shenzhen Home Credit Financial Service Co., Ltd.           | China                    | 100.00                     | 100.00                      |
| Shenzhen Home Credit Number One Consulting Co.,            | China                    | 100.00                     | 100.00                      |
| Ltd.   | Olimia.                  | 100.00                     | 100.00                      |
| CF Commercial Consulting (Beijing) Co., Ltd. <sup>2)</sup> | China                    | 100.00                     | _                           |
| Redlione (LLC)   | Cyprus                   | 100.00                     | 100.00                      |
| Astavedo Limited   | Cyprus                   | 100.00                     | 100.00                      |
| Enadoco Limited  | Cyprus                   | 100.00                     | 100.00                      |
| Rhaskos Finance Limited                                    | Cyprus                   | 100.00                     | 100.00                      |
| Septus Holding Limited                                     | Cyprus                   | 100.00                     | 100.00                      |
| Sylander Capital Limited                                   | Cyprus                   | 100.00                     | 100.00                      |
| Talpa Estero Limited                                       | Cyprus                   | 100.00                     | 100.00                      |
| Air Bank (JSC) <sup>2)</sup>                               | Czech Republic           | 100.00                     | _                           |
| Click Credit (LLC)   | Czech Republic           | 100.00                     | 100.00                      |
| Different Money (LLC)                                      | Czech Republic           | 100.00                     | 100.00                      |
| Home Credit (JSC)  | Czech Republic           | 100.00                     | 100.00                      |
| Home Credit International (JSC)                            | Czech Republic           | 100.00                     | 100.00                      |
| HC Broker (LLC)  | Czech Republic           | 100.00                     | 100.00                      |
| HC Insurance Services (LLC)                                | Czech Republic           | 100.00                     | 100.00                      |
| Autotým (LLC)  | Czech Republic           | 100.00                     | 100.00                      |
| Home Credit Egypt Trade S.A.E. 1)                          | Egypt                    | 100.00                     | 100.00                      |
| Favour Ocean Ltd.  | Hong Kong                | 100.00                     | 100.00                      |
| Home Credit Asia Limited                                   | Hong Kong                | 100.00                     | 100.00                      |
| Saint World Ltd.   | Hong Kong                | 100.00                     | 100.00                      |
| Home Credit India Finance Private Limited                  | India                    | 100.00                     | 100.00                      |
| PT. Home Credit Indonesia                                  | Indonesia                | 85.00                      | 75.48                       |
| Home Credit Kazakhstan (JSC)                               | Kazakhstan               | 100.00                     | 100.00                      |
| Home Credit and Finance Bank (SB JSC)                      | Kazakhstan               | 100.00                     | 100.00                      |
| Eurasia Capital S.A. 3)                                    | Luxemburg                | 0.00                       | 0.00                        |
| Eurasia Structured Finance No.1 S.A. (1) 3)                | Luxemburg                | 0.00                       | 0.00                        |
| Eurasia Credit Card Company S.A. 3) 4)                     | Luxemburg                | -                          | 0.00                        |
| AB 1 B.V. <sup>2)</sup>                                    | Netherlands              | 100.00                     | -                           |
| AB 2 B.V. <sup>2)</sup>                                    | Netherlands              | 100.00                     | -                           |
| AB 3 B.V. 2)   | Netherlands              | 100.00                     | -                           |
| AB 4 B.V. 2)   | Netherlands              | 100.00                     | -                           |
| AB 5 B.V. 2)   | Netherlands              | 100.00                     | -                           |
| AB 6 B.V. 2)   | Netherlands              | 100.00                     | -                           |
| AB 7 B.V. <sup>2)</sup>                                    | Netherlands              | 100.00                     | -                           |
| HC Asia N.V.   | Netherlands              | 100.00                     | 100.00                      |
| Home Credit India B.V.                                     | Netherlands              | 100.00                     | 100.00                      |
| Home Credit Indonesia B.V.                                 | Netherlands              | 100.00                     | 100.00                      |
| Home Credit Lab N.V.                                       | Netherlands              | 100.00                     | 100.00                      |
| HC Philippines Holdings B.V.                               | Netherlands              | 100.00                     | 100.00                      |
| Eurasia Structured Finance No.3 B.V. 3)                    | Netherlands              | 0.00                       | 0.00                        |
| Eurasia Structured Finance No.4 B.V. 3)                    | Netherlands              | 0.00                       | 0.00                        |
| HC Consumer Finance Philippines, Inc. 5)                   | Philippines              | 97.82                      | 95.34                       |
| PPF Home Credit IFN S.A. <sup>f)</sup>                     | Romania                  | 100.00                     | 100.00                      |

<sup>&</sup>lt;sup>1)</sup> subsidiaries in the process of liquidation
<sup>2)</sup> subsidiaries acquired in 2015
<sup>3)</sup> special purpose entities established to facilitate the Group's issues of debt securities and subordinated liabilities
<sup>4)</sup> subsidiary liquidated in 2015

<sup>5)</sup> the Group's share on the voting rights in HC Consumer Finance Philippines, Inc. is 60.00%

## 1. Description of the Group (continued)

| Consolidated subsidiaries                   | Country of incorporation | Ownership interest (%)<br>30 Jun 2015 31 Dec 2014 |        |  |
|---|--------------------------|---|--------|--|
| Home Credit and Finance Bank (LLC)          | Russian Federation       | 100.00  | 100.00 |  |
| Financial Innovations (LLC)                 | Russian Federation       | 100.00  | 100.00 |  |
| Home Credit Express (LLC)                   | Russian Federation       | 100.00  | 100.00 |  |
| Bonus Center Operations (LLC) 1)            | Russian Federation       | 100.00  | 100.00 |  |
| Home Credit Insurance (LLC)                 | Russian Federation       | 100.00  | 100.00 |  |
| HC Finance (LLC) <sup>2)</sup>              | Russian Federation       | 0.00  | 0.00   |  |
| HC Finance No. 2 (LLC) <sup>2)</sup>        | Russian Federation       | 0.00  | 0.00   |  |
| Home Credit Slovakia (JSC)                  | Slovak Republic          | 100.00  | 100.00 |  |
| Collect-Credit (LLC)                        | Ukraine                  | 100.00  | 100.00 |  |
| Homer Software House (LLC)                  | Ukraine                  | 100.00  | 100.00 |  |
| Home Credit US (LLC)                        | USA                      | 100.00  | 100.00 |  |
| Home Credit US Holding (LLC)                | USA                      | 100.00  | 100.00 |  |
| Easy Dreams Company Limited 3)              | Vietnam                  | -   | 100.00 |  |
| Home Credit Vietnam Finance Company Limited | Vietnam                  | 100.00  | 100.00 |  |

<sup>1)</sup> subsidiaries in the process of liquidation

3) subsidiary sold in 2015

The special purpose entities were established by the Group with the primary objective of raising finance through the issuance of debt securities and subordinated debt including loan portfolio securitizations. These entities are run according to pre-determined criteria that are part of their initial design. The day-to-day servicing is carried out by the Group under servicing contracts; other key decisions are also made by the Group. In addition, the Group is exposed to a variability of returns from the entities through exposure to tax benefits and cost savings related to the funding activities. As a result, the Group concludes that it controls these entities.

| Associates                               | Country of incorporation | Ownership interest (%) |             |  |
|--|--------------------------|------------------------|-------------|--|
|  |                          | 30 Jun 2015            | 31 Dec 2014 |  |
| Společnost pro informační databáze (JSC) | Czech Republic           | 27.96                  | 27.96       |  |
| Filcommerce Holdings, Inc.               | Philippines              | 40.00                  | 40.00       |  |
| Equifax Credit Services (LLC)            | Russian Federation       | 25.00                  | 25.00       |  |

<sup>&</sup>lt;sup>2)</sup> special purpose entities established to facilitate the Group's issues of debt securities and subordinated liabilities

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## 1. Description of the Group (continued)

#### Major acquisitions in 2015

#### Acquisition of Air Bank (JSC)

In June 2015 the Company executed an agreement with its shareholders whereby the shareholders contributed to the Company's share premium their shareholdings in Air Bank (JSC). As a result, the Group acquired and became a controlling party to Air Bank (JSC) and its subsidiaries AB 1 B.V., AB 2 B.V., AB 3 B.V., AB 4 B.V., AB 5 B.V., AB 6 B.V. and AB 7 B.V.

The acquisition date was 30 June 2015. The share premium increase totalled TEUR 180,000.

The main reason for the acquisition was the consolidation of consumer finance entities controlled by PPF Group N.V. under one holding company.

The acquisition date net book values of identifiable assets acquired and liabilities assumed of Air Bank (JSC) and its subsidiaries are presented below:

| A GGTPPG   | TEUR      |
|--|-----------|
| ASSETS   |           |
| Cash and cash equivalents  | 274,948   |
| Due from banks, other financial institutions and holding companies | 178,939   |
| Loans to customers   | 915,478   |
| Positive fair value of derivative instruments                      | 16,149    |
| Debt securities at fair value through profit or loss               | 186,580   |
| Financial assets available-for-sale                                | 861,622   |
| Current income tax receivables                                     | 375       |
| Deferred tax assets  | 2,382     |
| Intangible assets  | 38,672    |
| Property and equipment   | 9,565     |
| Other assets   | 30,574    |
| Total assets   | 2,515,284 |
| LIABILITIES  |           |
| Current accounts and deposits from customers                       | 2,251,241 |
| Negative fair value of derivative instruments                      | 11,003    |
| Current income tax liabilities                                     | 4,239     |
| Deferred tax liabilities   | 244       |
| Subordinated liabilities   | 37,182    |
| Other liabilities  | 36,419    |
| Total liabilities  | 2,340,328 |

Acquisition date gross balances of loans to customers were TEUR 990,550, and the estimated contractual cash flows not expected to be collected were TEUR 75,072. Acquisition date gross balances of due from banks, other financial institutions and holding companies were TEUR 178,939, and there were no contractual cash flows not expected to be collected.

There was no contribution of Air Bank (JCS) or its subsidiaries to the Group's revenues and profit as the acquisition date was on the last day of the reporting period.

The Group's management estimates that if the acquisition date had been as of the beginning of the annual period, Air Bank (JSC) and its subsidiaries would have contributed TEUR 67,262 and TEUR 7,837 to the Group's revenues and profit respectively in the six-month period ended 30 June 2015.

## 2. Basis of preparation

The condensed consolidated interim financial statements for the six-month period ended 30 June 2015 comprise the Company and its subsidiaries.

#### (a) Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting. Selected explanatory notes are included to explain events and transactions that are significant to understanding of the changes in financial position and performance of the Group since the last annual consolidated financial statements as at and for the year ended 31 December 2014. These condensed consolidated interim financial statements do not include all the information required for full annual financial statements prepared in accordance with International Financial Reporting Standards.

#### (b) Basis of measurement

The condensed consolidated interim financial statements are prepared on the historic cost basis except for financial instruments at fair value through profit or loss and financial assets available-for-sale that are measured at fair value. Financial assets and liabilities and non-financial assets and liabilities which are valued at historic cost are stated at amortized cost or historic cost, as appropriate, net of any relevant impairment.

#### (c) Presentation and functional currency

These financial statements are presented in Euro (EUR), which is the Company's functional currency and Group's presentation currency. Financial information presented in EUR has been rounded to the nearest thousand (TEUR).

#### (d) Use of estimates and judgments

The preparation of the condensed consolidated interim financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historic experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of the judgments about the carrying values of assets and liabilities that cannot readily be determined from other sources. The actual values may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

#### Fair value measurement

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements.

Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.

Level 2: Valuation techniques based on observable inputs, either directly (such as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

## 2. Basis of preparation (continued)

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using valuation techniques.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date that would have been determined by market participants acting at arm's length.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market related rate at the end of the reporting period for an instrument with similar terms and conditions. Where pricing models are used, inputs are based on market related measures at the end of the reporting period.

The fair value of debt and equity securities available-for-sale is based on their quoted market price. Derivative contracts are not exchange traded and their fair value is estimated using arbitrage pricing models where key parameters are relevant foreign exchange rates and interbank interest rates ruling at the end of the reporting period.

#### (e) Basis of consolidation

#### (i) Subsidiaries

Subsidiaries are enterprises controlled by the Group. Control exists when the Group is exposed, or has rights, to variable returns from its involvement with the enterprise and has the ability to affect those returns through its power over the enterprise. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control effectively commences until the date on which control effectively ceases.

Legal restructuring and mergers involving companies under common control are accounted for using consolidated net book values, consequently no adjustment is made to carrying amounts in the consolidated accounts and no goodwill arises on such transactions.

#### (ii) Associates

Associates are enterprises in which the Group has significant influence, but not control, over the financial and operating policies. The consolidated financial statements include the Group's share of the total recognized gains and losses of associates on an equity accounted basis, from the date on which significant influence effectively commences until the date on which significant influence effectively ceases. When the Group's share of losses exceeds the Group's interest in the associate, that interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred obligations in respect of the associate.

#### (iii) Special purpose entities

The Group has established a number of special purpose entities (SPEs) for the purpose of raising finance. The Group does not have any direct or indirect shareholdings in these entities. These SPEs are controlled by the Group through the predetermination of the activities of SPEs, having rights to obtain the majority of benefits of the SPEs, and retaining the majority of the residual risks related to the SPEs.

#### (iv) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealized gains arising from intra-group transactions, are eliminated in the consolidated financial statements. Unrealized gains arising from transactions with associates are eliminated against the investment in the associate to the extent of the Group's interest in the enterprise. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

## 3. Significant accounting policies

The significant accounting policies applied in the preparation of these condensed consolidated interim financial statements are consistent with those used in the preparation of the Group's annual financial statements for the year ended 31 December 2014.

The accounting policies have been applied consistently by all Group entities and to all periods presented in these condensed consolidated interim financial statements.

# (a) Changes in accounting policies and accounting pronouncements adopted since 1 January 2015

The following revised annual improvements to IFRSs effective from 1 January 2015 are mandatory and relevant for the Group and have been applied by the Group since 1 January 2015.

#### Annual Improvements 2010-2012 Cycle and 2011-2013 Cycle (effective from 1 July 2014)

In December 2013 the IASB published two Cycles of the Annual Improvements to IFRSs: "2010-2012 Cycle" and "2011-2013 Cycle". The Annual Improvements to IFRSs are part of the annual improvements process to make non-urgent but necessary amendments to IFRS. The new cycles of improvements contain amendments to IFRS 1, IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24, IAS 38 and IAS 40, with consequential amendments to other standards and interpretations.

# (b) Standards, interpretations and amendments to published standards that are not yet effective and are relevant to the Group's financial statements

A number of new Standards, amendments to Standards and Interpretations were not yet effective as of 30 June 2015 and have not been applied in preparing these financial statements. Of these pronouncements, potentially the following will have an impact on the Group's operations. The Group plans to adopt these pronouncements when they become effective. The Group is in the process of analysing the likely impact on its financial statements.

#### IFRS 9 Financial Instruments (effective date: 1 January 2018)

IFRS 9, published in July 2014, replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculating impairment on financial assets, and new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39.

The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 9.

Given the nature of the Group's operations, this standard is expected to have a pervasive impact on the Group's financial statements. In particular, calculation of impairment of financial instruments on an expected credit loss basis is expected to result in a change in the overall level of impairment allowance.

#### IFRS 15 Revenue from Contracts with Customers (effective from 1 January 2018)

In May 2014 IASB and the Financial Accounting Standards Board (FASB), responsible for US Generally Accepted Accounting Principles (US GAAP) jointly issued a converged Standard on the recognition of revenue from contracts with customers. The core principle of the new Standard is for companies to recognise revenue to depict the transfer of goods or services to customers in amounts that reflect the consideration (that is, payment) to which the company expects to be entitled in exchange for those goods or services. The new Standard will also result in enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively and improve guidance for multiple-element arrangements.

## 3. Significant accounting policies (continued)

IFRS 15 supersedes IAS 11 Construction Contracts, IAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfers of Assets from Customers and SIC-31 Revenue-Barter Transactions Involving Advertising Services. IFRS 15 has not yet been adopted by the EU.

#### Amendments to IAS 1 Presentation of Financial Statements (effective from 1 January 2016)

The Amendments to IAS 1 include the following five, narrow-focus improvements to the disclosure requirements contained in the standard.

The guidance on materiality in IAS 1 has been amended to clarify that:

- immaterial information can detract from useful information;
- materiality applies to the whole of the financial statements; and
- materiality applies to each disclosure requirement in an IFRS.

The guidance on the order of the notes (including the accounting policies) have been amended, to:

- remove language from IAS 1 that has been interpreted as prescribing the order of notes to the financial statements; and
- clarify that entities have flexibility about where they disclose accounting policies in the financial statements.

#### Annual Improvements 2012-2014 Cycle (effective from 1 January 2016)

In September 2014 the IASB published Annual Improvements to IFRSs 2012-2014 Cycle as part of the annual improvements process to make non-urgent but necessary amendments to IFRS. The new cycle of improvements contains amendments to IFRS 5, IFRS 7, IAS 19 and IAS 34. These Annual Improvements have not yet been adopted by the EU.

## 4. Financial risk management

All aspects of the Group's financial risk management objectives and policies are consistent with those disclosed in the Group's consolidated financial statements for the year ended 31 December 2014.

During the interim period there were no significant changes in the nature or extent of risks arising from financial instruments.

## 5. Assets classified as held for sale

Assets classified as held for sale as at 30 June 2015 represent assets acquired through court decisions on defaulted mortgages.

Assets classified as held for sale as at 31 December 2014 represent items of property and equipment which are subject to sale transactions in connection with branch closures and assets acquired through court decisions on defaulted mortgages.

In the segment analysis (Note 6), assets classified as held for sale are presented within the Russian Federation segment.

|                        | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|------------------------|---------------------|---------------------|
| ASSETS                 |                     |                     |
| Property and equipment | -                   | 1,932               |
| Other assets           | 3,069               | 3,773               |
| Total assets           | 3,069               | 5,705               |

## 6. Segment reporting

Segment information is presented in respect of the Group's geographical segments based on the Group's management and internal reporting structure. Segment information in respect of the Group's business segments is not presented as the Group's operations are concentrated in one main business segment only, consumer lending products.

The Group operates in seven principal geographical areas, the Russian Federation, the Czech Republic, the Slovak Republic of Belarus, the Republic of Kazakhstan, the Socialist Republic of Vietnam and the People's Republic of China. The geographical segments are based on the geographical location of assets which corresponds to the geographical location of customers at the same time.

Vietnam became a new geographical segment in July 2014 following the acquisition of Home Credit Vietnam Finance Company Limited.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Inter-segment pricing is determined on an arm's length basis. The Group's senior management is the chief operating decision maker which reviews the Group's internal reporting on a regular basis to assess performance of individual segments and to allocate the Group's resources accordingly.

Information on individual segments is presented before consolidation eliminations (which are presented in a separate column).

|  | Russian<br>Federation                    | Czech<br>Republic                        | Slovak<br>Republic                       | Belarus                                  | Kazakhstan                               | Vietnam                                  | China                                    | Other                                    | Unallocated <sup>1</sup>                 | Eliminations | Consolidated                             |
|--|--|--|--|--|--|--|--|--|--|--------------|--|
|  | 6 months<br>ended<br>30 Jun 2015<br>TEUR | ended        | 6 months<br>ended<br>30 Jun 2015<br>TEUR |
| Revenue from external customers <sup>2</sup> | 515,088                                  | 8,883                                    | 5,592                                    | 30,260                                   | 114,599                                  | 79,850                                   | 343,600                                  | 13,549                                   | 4,745                                    | -            | 1,116,166                                |
| Inter-segment revenue                        | 9,284                                    | -  | -  | -  | -  | -  | -  | 335                                      | 444                                      | (10,063)     |  |
| Total revenue                                | 524,372                                  | 8,883                                    | 5,592                                    | 30,260                                   | 114,599                                  | 79,850                                   | 343,600                                  | 13,884                                   | 5,189                                    | (10,063)     | 1,116,166                                |
| Net interest income from external customers  | 176,447                                  | 4,041                                    | 2,222                                    | 11,207                                   | 61,780                                   | 53,598                                   | 243,753                                  | 9,524                                    | (3,904)                                  | -            | 558,668                                  |
| Inter-segment net interest income            | 9,179                                    | -  | -  | (437)                                    | (1,313)                                  | (1,028)                                  | -  | 188                                      | (7,771)                                  | 1,182        |  |
| Total net interest income                    | 185,626                                  | 4,041                                    | 2,222                                    | 10,770                                   | 60,467                                   | 52,570                                   | 243,753                                  | 9,712                                    | (11,675)                                 | 1,182        | 558,668                                  |

<sup>&</sup>lt;sup>1</sup> Unallocated items represent items of revenue, operating expense, assets, liabilities and equity which cannot be reasonably allocated to the geographical segments.

Revenue from external customers comprises interest income, fee and commission income and gross insurance premiums earned.

## **Segment reporting (continued)**

|   | Russian<br>Federation                    | Czech<br>Republic                        | Slovak<br>Republic                       | Belarus                                  | Kazakhstan                               | Vietnam                                  | China                                    | Other                                    | Unallocated <sup>1</sup>                 | Eliminations                             | Consolidated                             |
|---|--|--|--|--|--|--|--|--|--|--|--|
|   | 6 months<br>ended<br>30 Jun 2015<br>TEUR |
| Income tax benefit/(expense)                          | 37,666                                   | (3,028)                                  | (677)                                    | 791                                      | (7,893)                                  | (2,866)                                  | (24,148)                                 | (216)                                    | (733)                                    | -  | (1,104)                                  |
| Segment result  | (143,978)                                | 11,085                                   | 1,841                                    | (3,130)                                  | 16,731                                   | 10,121                                   | 71,826                                   | (35,673)                                 | (14,129)                                 | (5,079)                                  | (90,385)                                 |
| Depreciation and amortization                         | (18,295)                                 | (665)                                    | (202)                                    | (1,397)                                  | (3,765)                                  | (2,448)                                  | (4,045)                                  | (13,379)                                 | -  | 4,809                                    | (39,387)                                 |
| Other significant                                     | (316,978)                                | (1,407)                                  | (1,305)                                  | (4,705)                                  | (30,610)                                 | (20,586)                                 | (79,066)                                 | (2,719)                                  | -  | -  | (457,376)                                |
| non-cash expenses <sup>2</sup><br>Capital expenditure | (12,774)                                 | (418)                                    | (118)                                    | (2,562)                                  | (5,531)                                  | (2,487)                                  | (8,792)                                  | (7,502)                                  | -  | 8,590                                    | (31,594)                                 |
|   | Russian<br>Federation                    | Czech<br>Republic                        | Slovak<br>Republic                       | Belarus                                  | Kazakhstan                               | Vietnam                                  | China                                    | Other                                    | Unallocated <sup>1</sup>                 | Eliminations                             | Consolidated                             |
|   | 30 Jun 2015<br>TEUR                      |
| Segment assets <sup>3</sup>                           | 4,303,699                                | 2,530,528                                | 271,404                                  | 177,000                                  | 533,457                                  | 230,374                                  | 1,701,533                                | 210,622                                  | 163,194                                  | (635,576)                                | 9,486,235                                |
| Investments in associates                             | 891                                      | -  | -  | -  | -  | -  | -  | -  | -  | -  | 891                                      |
| Segment liabilities <sup>3</sup>                      | 3,768,512                                | 2,374,267                                | 268,259                                  | 151,434                                  | 386,321                                  | 156,013                                  | 1,028,079                                | 86,252                                   | 544,521                                  | (615,675)                                | 8,147,983                                |
| Segment equity <sup>3</sup>                           | 535,187                                  | 156,261                                  | 3,145                                    | 25,566                                   | 147,136                                  | 74,361                                   | 673,454                                  | 124,370                                  | (381,327)                                | (19,901)                                 | 1,338,252                                |

Unallocated items represent items of revenue, operating expense, assets, liabilities and equity which cannot be reasonably allocated to the geographical segments. Other significant non-cash expenses are represented by impairment losses on financial and non-financial assets.

Consolidation adjustments are included in Eliminations.

## **6.** Segment reporting (continued)

|  | Russian Federation                       | Czech Republic                           | Slovak Republic                          | Belarus                                  | Kazakhstan                               | China                                    | Other                                    | Unallocated <sup>1</sup>                 | Eliminations                             | Consolidated                             |
|--|--|--|--|--|--|--|--|--|--|--|
|  | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
| Revenue from external customers <sup>2</sup> Inter-segment revenue                                 | 970,943<br>5,721                         | 8,120                                    | 6,220                                    | 42,931                                   | 96,496<br>-                              | 209,129                                  | 6,700<br>207                             | 5,370<br>712                             | -<br>(6,640)                             | 1,345,909                                |
| Total revenue  | 976,664                                  | 8,120                                    | 6,220                                    | 42,931                                   | 96,496                                   | 209,129                                  | 6,907                                    | 6,082                                    | (6,640)                                  | 1,345,909                                |
| Net interest income from<br>external customers<br>Inter-segment net interest<br>income             | 515,747<br>5,721                         | 3,072                                    | 2,729                                    | 16,090<br>(490)                          | 54,211<br>(3,176)                        | 142,588                                  | 5,087<br>47                              | (2,449)<br>(2,177)                       | -<br>75                                  | 737,075                                  |
| Total net interest income  | 521,468                                  | 3,072                                    | 2,729                                    | 15,600                                   | 51,035                                   | 142,588                                  | 5,134                                    | (4,626)                                  | 75                                       | 737,075                                  |
| Income tax expense   | 18,182                                   | (1,601)                                  | (1,173)                                  | (713)                                    | (3,332)                                  | (17,118)                                 | (1,885)                                  | (3,467)                                  | -  | (11,107)                                 |
| Segment result   | (97,964)                                 | 5,743                                    | 4,561                                    | 2,825                                    | 11,919                                   | 25,806                                   | (19,507)                                 | (11,977)                                 | (333)                                    | (78,927)                                 |
| Depreciation and amortization Other significant non-cash expenses <sup>3</sup> Capital expenditure | (27,430)<br>(538,611)<br>(26,369)        | (519)<br>(1,110)<br>(1,456)              | (183)<br>(679)<br>(441)                  | (1,231)<br>(7,148)<br>(2,901)            | (2,380)<br>(30,926)<br>(5,347)           | (1,097)<br>(52,416)<br>(2,361)           | (7,979)<br>(1,493)<br>(17,429)           | -  | 2,548<br>-<br>4,866                      | (38,271)<br>(632,383)<br>(51,438)        |

<sup>&</sup>lt;sup>1</sup> Unallocated items represent items of revenue, operating expense, assets, liabilities and equity which cannot be reasonably allocated to the geographical segments.

Revenue from external customers comprises interest income, fee and commission income and gross insurance premiums earned.

Other significant non-cash expenses are represented by impairment losses on financial and non-financial assets.

## **Segment reporting (continued)**

|                                  | Russian<br>Federation | Czech<br>Republic   | Slovak<br>Republic  |                     | Kazakhstan          | Vietnam             | China               | Other               | Unallocated <sup>1</sup> | Eliminations        | Consolidated        |
|----------------------------------|-----------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|--------------------------|---------------------|---------------------|
|                                  | 31 Dec 2014<br>TEUR   | 31 Dec 2014<br>TEUR | 31 Dec 2014<br>TEUR | 31 Dec 2014<br>TEUR | 31 Dec 2014<br>TEUR | 31 Dec 2014<br>TEUR | 31 Dec 2014<br>TEUR | 31 Dec 2014<br>TEUR | 31 Dec 2014<br>TEUR      | 31 Dec 2014<br>TEUR | 31 Dec 2014<br>TEUR |
| Segment assets <sup>2</sup>      | 4,536,901             | 106,609             | 68,830              | 149,369             | 505,956             | 278,929             | 1,375,638           | 172,666             |                          | (319,190)           | 7,036,582           |
|                                  | <i>yy</i>             |                     |                     | . ,                 | ,                   |                     | , , , , , , ,       | ,                   |                          | (                   | ,                   |
| Investments in associates        | 2,252                 | -                   | -                   | -                   | -                   | -                   | -                   | -                   | -                        | -                   | 2,252               |
| Segment liabilities <sup>2</sup> | 3,904,213             | 56,849              | 40,708              | 112,747             | 370,623             | 207,852             | 824,396             | 78,625              | 510,209                  | (308,517)           | 5,797,705           |
| Segment equity <sup>2</sup>      | 632,688               | 49,760              | 28,122              | 36,622              | 135,333             | 71,077              | 551,242             | 94,041              | (349,335)                | (10,673)            | 1,238,877           |

Unallocated items represent items of revenue, operating expense, assets, liabilities and equity which cannot be reasonably allocated to the geographical segments. Consolidation adjustments are included in Eliminations.

#### 7. Fair values of financial instruments

The Group has performed an assessment of fair values of its financial instruments to determine whether it is practicable within the constraints of timeliness and cost to determine their fair values with sufficient reliability.

Fair values of the following financial instruments differ from their carrying amounts shown in the statement of financial position:

|   | Note | Carrying amount     | Fair Value          | Carrying amount     | Fair Value          |
|---|------|---------------------|---------------------|---------------------|---------------------|
|   |      | 30 Jun 2015<br>TEUR | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR | 31 Dec 2014<br>TEUR |
| Loans to customers                            | 10   | 5,878,479           | 5,864,931           | 5,059,514           | 4,815,561           |
| Current accounts and deposits from customers  | 17   | (5,556,989)         | (5,546,329)         | (2,889,966)         | (2,825,535)         |
| Due to banks and other financial institutions | 18   | (1,282,471)         | (1,282,364)         | (1,434,149)         | (1,436,291)         |
| Debt securities issued                        | 19   | (523,130)           | (520,756)           | (575,112)           | (571,728)           |
| Subordinated liabilities                      | 22   | (406,131)           | (380,066)           | (542,297)           | (389,725)           |

The Group's estimates of fair values of its other financial assets and liabilities are not materially different from their carrying values.

The following table shows an analysis of financial instruments recorded at fair value broken down into those whose fair value is based on quoted market prices (Level 1), calculated using valuation techniques where all the model inputs are observable in the market, typically interest rates and foreign exchange rates (Level 2) and calculated using valuation techniques where significant model inputs are not observable in the market (Level 3):

| 30 Jun 2015  | Note | Level 1<br>TEUR | Level 2<br>TEUR | Level 3<br>TEUR | Total<br>TEUR |
|--|------|-----------------|-----------------|-----------------|---------------|
| Positive fair value of derivative instruments        | 11   | -               | 140,733         | 1,474           | 142,207       |
| Debt securities at fair value through profit or loss | 12   | 186,580         | -               | -               | 186,580       |
| Financial assets available-for-sale                  | 13   | 1,227,984       | 31,602          | -               | 1,259,586     |
| Negative fair value of derivative instruments        | 20   | -               | (11,555)        | -               | (11,555)      |
|  | _    | 1,414,564       | 160,780         | 1,474           | 1,576,818     |
|  | _    |                 |                 |                 |               |
| 31 Dec 2014  | Note | Level 1<br>TEUR | Level 2<br>TEUR | Level 3<br>TEUR | Total<br>TEUR |
| Positive fair value of derivative instruments        | 11   | -               | 141,524         | 3,322           | 144,846       |
| Financial assets available-for-sale                  | 13   | 279,778         | 26,394          | -               | 306,172       |
| Negative fair value of derivative instruments        | 20   | -               | (5,583)         | -               | (5,583)       |
|  | =    | 279,778         | 162,335         | 3,322           | 445,435       |
|  |      |                 |                 |                 |               |

There were no transfers between Level 1, 2 and 3 in the six-month period ended 30 June 2015 or year ended 31 December 2014.

### 7. Fair values of financial instruments (continued)

| Reconciliation of movements in Level 3:   | 30 Jun 2015      | 30 Jun 2014  |
|---|------------------|--------------|
|   | TEUR             | TEUR         |
| Financial assets Balance as at 1 January  | 3,322            | 10,700       |
| Net (losses)/gains recorded in profit or loss (included in Net gains/(losses) on financial assets and |                  |              |
| liabilities) Net losses recorded in other comprehensive income  | (1,691)<br>(157) | 882<br>(587) |
| Closing balance   | 1,474            | 10,995       |

Fair values of derivative instruments presented in Level 3 represent foreign currency derivatives, refer to Note 11.

Valuation techniques used for Level 3 financial instruments are based on discounted cash flow models where future contractual cash flows are discounted to the present value. The financial instruments presented under the Level 3 category were contracted in Kazakhstan (31 December 2014: financial instruments presented under Level 3 were contracted in Belarus and Kazakhstan). The availability of market data to be used for the determination of the discount rates used for these instruments is limited. Therefore, the Group estimated the discount rates based on official interest rates published on Kazakhstan Stock Exchange.

The effect of change of interest rates by +/- 100 basis points on the fair value of derivative instruments is:

|  | 30 Jun 2015 | 31 Dec 2014 |
|--|-------------|-------------|
|  | TEUR        | TEUR        |
| Financial instruments contracted in Belarus    | -           | 6/(6)       |
| Financial instruments contracted in Kazakhstan | 81/(79)     | 272/(107)   |

The calculation of fair values of Level 3 is the responsibility of local treasury teams of respective Group entities, which on a monthly basis carry out the calculations based on a pre-determined valuation model and inputs. Heads of the local treasury teams approve the calculation outputs.

## 8. Cash and cash equivalents

|   | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|---|---------------------|---------------------|
| Cash on hand  | 104,126             | 252,341             |
| Current accounts  | 420,279             | 417,974             |
| Current accounts with central banks                         | 110,313             | 82,212              |
| Placements with financial institutions due within one month | 391,690             | 113,025             |
|   | 1,026,408           | 865,552             |

## 9. Due from banks, other financial institutions and holding companies

|   | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|---|---------------------|---------------------|
| Loans and term deposits with banks, other financial institutions and holding companies due in more than one month | 183,357             | 142,612             |
| Loans and advances provided under repo operations   | 143,010             | -                   |
| Minimum reserve deposits with central banks   | 74,447              | 29,203              |
| Other   | 1,600               | 14                  |
|   | 402,414             | 171,829             |

The minimum reserve deposits are mandatory non-interest bearing deposits whose withdrawals are restricted and which are maintained in accordance with regulations issued by central banks in countries in which the Group's banking entities operate.

#### 10. Loans to customers

|                                      | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|--------------------------------------|---------------------|---------------------|
| Gross amount                         | 12011               | 1201                |
| Cash loan receivables                | 3,948,438           | 3,508,194           |
| POS loan receivables                 | 1,774,113           | 1,691,134           |
| Revolving loan receivables           | 926,283             | 729,782             |
| Mortgage loan receivables            | 76,610              | 73,033              |
| Car loan receivables                 | 112,772             | 34,997              |
| Loans to corporations                | 60,543              | 5,840               |
| Other                                | 5,806               | 2,515               |
|                                      | 6,904,565           | 6,045,495           |
| Collective allowances for impairment |                     |                     |
| Cash loan receivables                | (618,103)           | (597,515)           |
| POS loan receivables                 | (195,430)           | (200,246)           |
| Revolving loan receivables           | (181,203)           | (163,001)           |
| Mortgage loan receivables            | (6,111)             | (4,506)             |
| Car loan receivables                 | (22,973)            | (18,619)            |
| Loans to corporations                | (940)               | (770)               |
| Other                                | (398)               | (381)               |
|                                      | (1,025,158)         | (985,038)           |
| Specific allowances for impairment   |                     |                     |
| Loans to corporations                | (928)               | (943)               |
|                                      | (928)               | (943)               |
|                                      | 5,878,479           | 5,059,514           |

The Group regularly sells pools of certain customer loan receivables to related parties. The Group sells the receivables at a fixed price above their face value which is regularly agreed between the parties on arm's length principles.

As at 30 June 2015 cash loan receivables of TEUR 99,016 (31 December 2014: TEUR 91,102) served as collateral for debt securities issued (Note 19). As at 30 June 2015 cash loan receivables of TEUR 44,867 (31 December 2014: TEUR 55,426) and POS loan receivables of TEUR 43,973 (31 December 2014: TEUR 34,469) served as collateral for bank loan facilities (Note 18).

As at 31 December 2014 POS loan receivables of TEUR 160,952 served as collateral for corporate term deposits (Note 17). As at 30 June 2015 no such collateralized deposits were outstanding.

## 11. Positive fair value of derivative instruments

| 11.        | 1 ositive iair value of derivative instruments  |                      |                      |
|------------|---|----------------------|----------------------|
|            |   | 30 Jun 2015<br>TEUR  | 31 Dec 2014<br>TEUR  |
|            | Positive fair value of hedging derivative instruments Positive fair value of trading derivative instruments | 118,593<br>23,614    | 131,491<br>13,355    |
|            |   | 142,207              | 144,846              |
|            | Cash flows from the hedging derivative instruments are expected to occur                                    | in 2015-2016.        |                      |
| 12.        | Debt securities at fair value through profit or loss  | \$                   |                      |
|            |   | 30 Jun 2015<br>TEUR  | 31 Dec 2014<br>TEUR  |
|            | Debt securities   | 186,580              |                      |
|            |   | 186,580              |                      |
|            |   |                      |                      |
| 13.        | Financial assets available-for-sale   |                      |                      |
|            |   | 30 Jun 2015<br>TEUR  | 31 Dec 2014<br>TEUR  |
|            | Debt securities   | 1,259,586            | 306,172              |
|            |   | 1,259,586            | 306,172              |
|            |   |                      |                      |
| <b>14.</b> | Intangible assets   |                      |                      |
|            |   | 30 Jun 2015<br>TEUR  | 31 Dec 2014<br>TEUR  |
|            | Acquisition cost  | 292,495              | 224,298              |
|            | Accumulated amortization<br>Impairment  | (156,471)<br>(160)   | (123,636) (196)      |
|            | Carrying amount   | 135,864              | 100,466              |
| . <b></b>  |   |                      |                      |
| 15.        | Property and equipment  |                      |                      |
|            |   | 30 Jun 2015<br>TEUR  | 31 Dec 2014<br>TEUR  |
|            | Acquisition cost  | 323,279              | 300,736              |
|            | Accumulated depreciation Impairment   | (155,787)<br>(3,848) | (139,590)<br>(3,543) |
|            | Carrying amount   | 163,644              | 157,603              |

#### 16. Other assets

|  | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|--|---------------------|---------------------|
| Prepaid expenses   | 47,724              | 33,849              |
| Trade receivables and settlement with suppliers                                  | 41,447              | 24,246              |
| Deferred acquisition costs of insurance contracts                                | 27,562              | 25,302              |
| Outstanding selling price for receivables  | -                   | 26,354              |
| Other taxes receivable   | 6,348               | 10,083              |
| Accrued income from insurance fees   | 1,396               | 1,756               |
| Inventories  | 583                 | 448                 |
| Receivables arising out of insurance and re-insurance operations                 | 423                 | 1,014               |
| Acquisition of subsidiaries  | -                   | 1,000               |
| Non-life amounts ceded to reinsurers from insurance provisions                   | 230                 | 189                 |
| Other  | 17,466              | 12,001              |
|  | 143,179             | 136,242             |
| Specific allowances for impairment on settlement with suppliers and other assets | (715)               | (32)                |
|  | 142,464             | 136,210             |

As at 31 December 2014 acquisition of subsidiaries represented the consideration paid for the acquisition of CF Commercial Consulting (Beijing) Co., Ltd., which was acquired in March 2015 (Note 1).

## 17. Current accounts and deposits from customers

|                                      | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|--------------------------------------|---------------------|---------------------|
| Term deposits                        | 2,887,850           | 2,592,858           |
| Current accounts and demand deposits | 2,664,511           | 294,848             |
| Other                                | 4,628               | 2,260               |
|                                      | 5,556,989           | 2,889,966           |

As at 31 December 2014 the balance of corporate term deposits secured by POS loan receivables was TEUR 84,121 (Note 10). As at 30 June 2015 no such collateralized deposits were outstanding.

#### 18. Due to banks and other financial institutions

|                                      | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|--------------------------------------|---------------------|---------------------|
| Unsecured loans                      | 1,218,131           | 1,262,586           |
| Secured loans                        | 60,422              | 65,774              |
| Loans received under repo operations | -                   | 102,035             |
| Other balances                       | 3,918               | 3,754               |
|                                      | 1,282,471           | 1,434,149           |

As at 31 December 2014 the balance of loans received under repo operations of TEUR 102,035 was secured by financial assets available-for-sale.

As at 30 June 2015 the balances of loans secured by cash loan receivables and POS loan receivables were TEUR 30,560 (31 December 2014: TEUR 37,768) and TEUR 29,862 (31 December 2014: TEUR 23,488) respectively. As at 31 December 2014 the balances of loans secured by guarantees were TEUR 4,518. As at 30 June 2015 there were no loan balances secured by guarantees. These amounts represent the balances of loans, and do not necessarily represent the fair value of the collateral.

### 19. Debt securities issued

|  | Interest<br>rate | Final maturity | Amount of 30 Jun 2015<br>TEUR | utstanding<br>31 Dec 2014<br>TEUR |
|--|------------------|----------------|-------------------------------|-----------------------------------|
| Unsecured RUB bonds issue 7 of MRUB 5,000  | Variable         | April 2015     | -                             | 74,495                            |
| Unsecured CZK bonds issue 4 of MCZK 2,900  | Zero-<br>coupon  | September 2015 | 105,009                       | 100,118                           |
| Stock exchange RUB bonds issue 02 of MRUB 3,000                                  | Fixed            | February 2016  | 47,826                        | 43,603                            |
| Unsecured CZK bonds issue 5 of MCZK 3,750  | Fixed            | June 2016      | 137,958                       | 140,044                           |
| CZK promissory notes issue of MCZK 300   | Zero-<br>coupon  | July 2016      | 10,417                        | 9,969                             |
| EUR promissory notes issue of MEUR 9.1   | Zero-<br>coupon  | July 2016      | 8,609                         | 8,384                             |
| Long-term registered Certificate of Deposit, 1 <sup>st</sup> tranche of BVND 250 | Fixed            | August 2016    | 10,615                        | 10,024                            |
| Long-term registered Certificate of Deposit, 2 <sup>nd</sup> tranche of BVND 273 | Fixed            | September 2016 | 11,561                        | 10,899                            |
| Long-term registered Certificate of Deposit, 3 <sup>rd</sup> tranche of BVND 200 | Fixed            | October 2016   | 8,293                         | 7,832                             |
| Unsecured KZT bond issue 1 of MKZT 7,000   | Fixed            | November 2016  | 33,653                        | 31,193                            |
| Long-term registered Certificate of Deposit, 8 <sup>th</sup> tranche of BVND 37  | Fixed            | April 2017     | 1,525                         | -                                 |
| Long-term registered Certificate of Deposit, 9 <sup>th</sup> tranche of BVND 24  | Fixed            | April 2017     | 974                           | -                                 |
| Long-term registered Certificate of Deposit, 4 <sup>th</sup> tranche of BVND 93  | Fixed            | November 2017  | 3,824                         | 3,604                             |
| Long-term registered Certificate of Deposit, 5 <sup>th</sup> tranche of BVND 158 | Fixed            | December 2017  | 6,442                         | 6,074                             |
| Long-term registered Certificate of Deposit, 6 <sup>th</sup> tranche of BVND 61  | Fixed            | December 2017  | 2,485                         | 2,344                             |
| Long-term registered Certificate of Deposit, 7 <sup>th</sup> tranche of BVND 100 | Fixed            | December 2017  | 4,058                         | 3,827                             |
| CZK promissory notes issue of MCZK 650   | Zero-<br>coupon  | March 2018     | 20,139                        | 19,190                            |
| Unsecured KZT bond issue 2 of MKZT 6,769   | Fixed            | February 2019  | 33,160                        | 30,846                            |
| Cash loan receivables backed notes issue of MRUB 5,000                           | Variable         | November 2021  | 76,582                        | 72,666                            |
|  |                  |                | 523,130                       | 575,112                           |

RUB denominated cash loans receivables backed notes were issued in November 2013 through HC Finance (LLC) and Eurasia Structured Finance No.3 B.V. (Note 1) with a fixed coupon rate which is valid until the coupon payment date on 19 January 2017 and capped floating coupon rate from 20 January 2017 till the final maturity. The bondholders are entitled to require early redemption of the bonds in November 2016. As at 30 June 2015 cash loan receivables of TEUR 99,016 (31 December 2014: TEUR 91,102) served as collateral for these notes (Note 10). As at 30 June 2015 the Group bought back cash loans receivables backed notes with a cumulative par value of MRUB 201.

## 20. Negative fair value of derivative instruments

| 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|---------------------|---------------------|
| 11,555              | 5,583               |
| 11,555              | 5,583               |
|                     | <b>TEUR</b> 11,555  |

## 21. Insurance and other provisions

|                                   | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|-----------------------------------|---------------------|---------------------|
| Provisions for unearned premiums  | 67,542              | 72,196              |
| Provisions for outstanding claims | 1,775               | 2,005               |
| Other insurance provisions        | 332                 | 389                 |
| Provision for litigations         | 3,091               | 2,728               |
| Other provisions                  | 1,278               | 3,610               |
|                                   | 74,018              | 80,928              |

Other provisions represent restructuring provisions and provisions for closure of offices in connection with a business optimisation programme in Russia.

#### 22. Subordinated liabilities

|  | Final maturity | Final maturity Amount ou |                     |
|--|----------------|--------------------------|---------------------|
|  |                | 30 Jun 2015<br>TEUR      | 31 Dec 2014<br>TEUR |
| Loan participation notes issue of MUSD 500 | April 2020     | 207,160                  | 374,698             |
| Loan participation notes issue of MUSD 200 | April 2021     | 181,273                  | 167,599             |
| Subordinated bonds issue of MCZK 1,000     | April 2024     | 17,698                   | -                   |
|  |                | 406,131                  | 542,297             |

Subordinated loan participation notes issue of MUSD 500 were issued in October 2012 through Eurasia Capital S.A. (Note 1). The Group has an early redemption option exercisable on 24 April 2018 (the reset date). After the reset date the interest rate is determined as a variable rate. As at 30 June 2015 the Group bought back the loan participation notes with a cumulative par value of MUSD 271 (31 December 2014: cumulative par value of MUSD 51).

Subordinated loan participation notes issue of MUSD 200 were issued in October 2013 through Eurasia Capital S.A. (Note 1). The Group has an early redemption option exercisable on 17 April 2019 (the reset date). After the reset date the interest rate is determined as a variable rate.

#### 23. Other liabilities

|                                 | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|---------------------------------|---------------------|---------------------|
| Accrued employee compensation   | 73,826              | 56,440              |
| Settlement with suppliers       | 68,313              | 60,516              |
| Accrued expenses                | 41,311              | 35,539              |
| Other taxes payable             | 29,847              | 27,951              |
| Customer loan overpayments      | 27,874              | 30,453              |
| Deferred income and prepayments | 4,892               | 5,773               |
| Advances received               | 1,253               | 987                 |
| Other                           | 14,592              | 15,406              |
|                                 | 261,908             | 233,065             |

## 24. Equity

At 30 June 2015 the Group's authorized share capital comprised 1,250,000,000 (31 December 2014: 1,250,000,000) ordinary shares at a par value of EUR 0.57 (31 December 2014: EUR 0.57), of which 1,156,174,806 (31 December 2014: 1,156,174,806) shares were issued and fully paid. All issued shares bear equal voting rights. The holders of the shares are entitled to receive distributions of profits and reserves when declared by the general meeting of the Company. No distributions can be made if the total amount of the reserves to be maintained pursuant to the law or the articles of association exceeds the Company's equity and the management board has not given its approval to such distribution.

In June 2015 the Group's shareholders contributed to the Company's share premium their shareholdings in Air Bank (JSC) (Note 1). The share premium increase totalled TEUR 180,000 (EUR 0.16 per one share).

The creation and use of statutory reserves is limited by legislation and the articles of each company within the Group. Statutory reserves are not available for distribution to the shareholders.

The foreign currency translation reserve comprises foreign exchange differences arising from translation of the financial statements of companies within the Group with a functional currency other than the presentation currency. The translation reserve is not available for distribution to the shareholders.

The cash flow hedge reserve represents the effect of the recognition of the effective portion of changes in the fair value of hedging instruments in other comprehensive income in equity. The cash flow hedge reserve is not available for distribution to the shareholders.

The reserve for business combinations under common control was recognized on acquisitions of HC Asia N.V., Home Credit Consumer Finance Co., Ltd., Home Credit Vietnam Finance Company Limited, CF Commercial Consulting (Beijing) Co., Ltd. and Air Bank (JSC) from the Group's shareholders. The reserve for business combinations under common control is not available for distribution to the shareholders.

The revaluation reserve represents the revaluation deficit or surplus, net of deferred tax, recognized on changes in the fair value of financial assets available-for-sale. The revaluation reserve is not available for distribution to the shareholders.

## 25. Non-controlling interests

As at 30 June 2015 the Group reported the following non-controlling interests:

|                                       | NCI   | Total assets |       | Carrying amount of NCI |         | Net losses<br>allocated<br>to NCI |
|---------------------------------------|-------|--------------|-------|------------------------|---------|-----------------------------------|
|                                       | %     | TEUR         | TEUR  | TEUR                   | TEUR    | TEUR                              |
| PT. Home Credit Indonesia             | 15.00 | 24,050       | 3,826 | 3,034                  | (8,971) | (1,346)                           |
| HC Consumer Finance Philippines, Inc. | 2.18  | 15,381       | 1,870 | 295                    | (6,136) | (286)                             |
|                                       |       |              |       | 3,329                  |         | (1,632)                           |

As at 31 December 2014 the Group reported the following non-controlling interests:

|                                       | NCI   | Total<br>assets<br>TEUR |       | Carrying<br>amount of<br>NCI<br>TEUR |          | Net losses<br>allocated<br>to NCI<br>TEUR |
|---------------------------------------|-------|-------------------------|-------|--------------------------------------|----------|---|
| PT. Home Credit Indonesia             | 24.52 | 22,572                  | 7,638 | 3,662                                | (11,373) | (2,937)                                   |
| HC Consumer Finance Philippines, Inc. | 4.66  | 10,052                  | 6,580 | 162                                  | (7,069)  | (587)                                     |
|                                       |       |                         |       | 3,824                                |          | (3,524)                                   |

## 26. Interest income and interest expense

|  | 6 months    | 6 months    |
|--|-------------|-------------|
|  | ended       | ended       |
|  | 30 Jun 2015 | 30 Jun 2014 |
|  | TEUR        | TEUR        |
| Interest income  |             |             |
| Cash loan receivables  | 525,404     | 660,068     |
| POS loan receivables   | 234,906     | 223,601     |
| Revolving loan receivables   | 89,953      | 140,193     |
| Mortgage loan receivables  | 3,665       | 4,417       |
| Car loan receivables   | 749         | 705         |
| Due from banks, other financial institutions and holding companies | 25,977      | 17,778      |
| Financial assets available-for-sale                                | 13,698      | 5,256       |
| Financial assets held-to-maturity                                  | 15          | 102         |
| Other  | 1,307       | 233         |
|  | 895,674     | 1,052,353   |
| Interest expense   |             |             |
| Deposits from customers  | 214,270     | 205,042     |
| Due to banks and other financial institutions                      | 74,440      | 50,745      |
| Debt securities issued   | 22,469      | 34,301      |
| Subordinated liabilities   | 25,827      | 25,190      |
|  | 337,006     | 315,278     |

The Group's measures taken in response to the recent increase in customer loan delinquencies across the Russian consumer loan market included a reduction of new loan volumes. This was the main reason for the decrease in net interest income.

## 27. Fee and commission income

|   | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|---|--|--|
| Insurance commissions                               | 109,569                                  | 156,922                                  |
| Penalty fees  | 44,455                                   | 41,220                                   |
| Customer payment processing and account maintenance | 13,039                                   | 13,382                                   |
| Cash transactions                                   | 11,757                                   | 24,871                                   |
| Retailer commissions                                | 9,275                                    | 9,554                                    |
| Other   | 1,241                                    | 2,723                                    |
|   | 189,336                                  | 248,672                                  |

The Group's measures taken in response to the recent increase in customer loan delinquencies across the Russian consumer loan market included a reduction of new loan volumes. This was the main reason for the decrease in fee and commission income.

## 28. Fee and commission expense

|  | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|--|--|--|
| Payment processing and account maintenance | 8,463                                    | 7,385                                    |
| Commissions to retailers                   | 8,397                                    | 8,546                                    |
| Cash transactions                          | 7,483                                    | 10,767                                   |
| Payments to deposit insurance agencies     | 6,290                                    | 8,876                                    |
| Stamp duties                               | 3,665                                    | 6,433                                    |
| Other                                      | 11,004                                   | 5,311                                    |
|  | 45,302                                   | 47,318                                   |

## 29. Insurance income

|                                   | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|-----------------------------------|--|--|
| Gross premiums earned             | 31,156                                   | 44,884                                   |
| Net insurance benefits and claims | (986)                                    | (1,847)                                  |
| Earned premiums ceded             | (47)                                     | (40)                                     |
| Acquisition costs                 | (10,270)                                 | (22,209)                                 |
|                                   | 19,853                                   | 20,788                                   |

## 30. Net gains/(losses) on financial assets and liabilities

|   | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|---|--|--|
| Net foreign currency losses                                 | (10,716)                                 | (23,808)                                 |
| Net trading gains on other financial assets and liabilities | 1,256                                    | 484                                      |
| Net gains on trading derivative instruments                 | 14,721                                   | 29,646                                   |
| Net losses on hedging derivative instruments                | (4,459)                                  | (7,399)                                  |
|   | 802                                      | (1,077)                                  |

## 31. Other operating income

|                                       | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|---------------------------------------|--|--|
| Gains on disposal of loan receivables | 38,800                                   | 33,534                                   |
| Income from other services provided   | 6,400                                    | 8,046                                    |
| Other                                 | 9,805                                    | 3,855                                    |
|                                       | 55,005                                   | 45,435                                   |

Gains on disposal of loan receivables relate to sales of customer loan receivables.

## 32. Impairment losses on financial assets

|                            | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|----------------------------|--|--|
| Cash loan receivables      | 277,606                                  | 390,135                                  |
| POS loan receivables       | 84,054                                   | 113,885                                  |
| Revolving loan receivables | 89,471                                   | 121,920                                  |
| Mortgage loan receivables  | 1,869                                    | (1,393)                                  |
| Car loan receivables       | (134)                                    | (1,314)                                  |
| Other financial assets     | 93                                       | (187)                                    |
|                            | 452,959                                  | 623,046                                  |

## 33. General administrative expenses

|   | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|---|--|--|
| Employee compensation                                   | 187,346                                  | 193,135                                  |
| Payroll related taxes (including pension contributions) | 40,461                                   | 43,663                                   |
| Rental, maintenance and repair expense                  | 29,641                                   | 52,753                                   |
| Professional services                                   | 29,532                                   | 23,441                                   |
| Telecommunication and postage                           | 18,821                                   | 24,274                                   |
| Taxes other than income tax                             | 17,114                                   | 10,469                                   |
| Information technologies                                | 14,449                                   | 11,606                                   |
| Advertising and marketing                               | 8,789                                    | 15,253                                   |
| Travel expenses   | 7,736                                    | 7,985                                    |
| Other   | 9,764                                    | 14,329                                   |
|   | 363,653                                  | 396,908                                  |

## 34. Other operating expenses

|  | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|--|--|--|
| Depreciation and amortization                                    | 39,387                                   | 38,271                                   |
| Loss on disposal of property and equipment and intangible assets | 7,856                                    | 3,787                                    |
| Impairment losses on property and equipment                      | 3,712                                    | 9,278                                    |
| Impairment losses on other non-financial assets                  | 705                                      | 59                                       |
|  | 51,660                                   | 51,395                                   |

#### 35. Income tax

|  | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|--|--|--|
| Current tax expense Deferred tax benefit | 49,862<br>(48,758)                       | 31,353<br>(20,246)                       |
| Total income tax expense                 | 1,104                                    | 11,107                                   |

This main driver for the improvement in the effective tax rate was a greater extent of the utilization of tax-deductible expenses in the six-month period ended 30 June 2015.

#### **36.** Commitments

The Group has outstanding commitments to extend loans. These commitments take the form of approved credit limits related to customer revolving loan accounts, POS loan facilities, cash loan facilities and overdraft facilities.

|                              | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|------------------------------|---------------------|---------------------|
| Revolving loan commitments   | 558,979             | 569,595             |
| POS loan commitments         | 35,654              | 34,309              |
| Cash loan commitments        | 17,674              | 8,862               |
| Undrawn overdraft facilities | 882                 | 585                 |
|                              | 613,189             | 613,351             |

The total outstanding contractual commitments to extend loans indicated above do not necessarily represent future cash requirements as many of these commitments will expire or terminate without being funded.

As at 30 June 2015 the Group reported contractual commitments for the acquisition of property and equipment and intangible assets of TEUR 4,299 (31 December 2014: TEUR 1,006).

As at 30 June 2015 the Group had no loan guarantees issued (31 December 2014: TEUR 194,607).

## 37. Contingencies

#### **Taxation**

The taxation systems in the Russian Federation, the Republic of Belarus, the Republic of Kazakhstan, the Socialist Republic of Vietnam and the People's Republic of China are relatively new and are characterized by frequent changes in legislation which are subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities, which have the authority to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during several subsequent calendar years. Recent events within the Russian Federation, the Republic of Belarus, the Republic of Kazakhstan, the Socialist Republic of Vietnam and the People's Republic of China suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation.

The facts mentioned above may create tax risks in respective countries that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Russian, Belarusian, Kazakhstani, Vietnamese and Chinese tax legislation, official pronouncements and court decisions.

## 38. Related party transactions

The Group has a related party relationship with its parent company, which was PPF Financial Holdings B.V. as at 30 June 2015 and PPF Group N.V. as at 31 December 2014, with entities exercising control over the parent company, , their subsidiaries and associates, the Group's key management personnel and other related parties. Related party transactions are executed on an arm's length basis. Related party transactions arise primarily from funding and treasury transactions as well as from sales of loan receivables reported under other operating income and insurance commissions reported under fee and commission income.

# (a) Transactions with the parent company and entities exercising control over the parent company

Balances included in the statement of financial position in relation to transactions with the parent company and entities exercising control over the parent company are as follows:

|  | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|--|---------------------|---------------------|
| Due from banks, other financial institutions and holding companies | 27,695              | 23,716              |
| Other assets   | -                   | 1,000               |
| Current accounts and deposits from customers                       | -                   | (79,466)            |
| Due to banks and other financial institutions                      | (110,015)           | (21,844)            |
| Subordinated liabilities   | (130,309)           | (96,197)            |
| Other liabilities  | (126)               |                     |
|  | (212,755)           | (172,791)           |

Amounts included in the statement of comprehensive income in relation to transactions with the parent company and entities exercising control over the parent company are as follows:

|                                 | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|---------------------------------|--|--|
| Interest income                 | 1,623                                    | 3,102                                    |
| Interest expense                | (9,028)                                  | (3,714)                                  |
| General administrative expenses | (126)                                    | (126)                                    |
|                                 | (7,531)                                  | (738)                                    |

## **38.** Related party transactions (continued)

#### (b) Transactions with fellow subsidiaries

Balances included in the statement of financial position in relation to transactions with fellow subsidiaries are as follows:

|  | 30 Jun 2015<br>TEUR | 31 Dec 2014<br>TEUR |
|--|---------------------|---------------------|
| Cash and cash equivalents  | 60,359              | 20,889              |
| Due from banks, other financial institutions and holding companies | 3,692               | 3,606               |
| Loans to customers   | -                   | 11,957              |
| Positive fair value of derivative instruments                      | 9,838               | 2,925               |
| Financial assets available-for-sale                                | -                   | 24,348              |
| Other assets   | 23,071              | 41,771              |
| Current accounts and deposit from customers                        | (27,803)            | (80,509)            |
| Due to banks and other financial institutions                      | (46,274)            | (123,772)           |
| Debt securities issued   | (57,743)            | (54,832)            |
| Negative fair value of derivative instruments                      | (12,074)            | (2,536)             |
| Subordinated liabilities   | (18,069)            | (15,384)            |
| Other liabilities  | (1,087)             | (9,845)             |
|  | (66,090)            | (181,382)           |

Amounts included in the statement of comprehensive income in relation to transactions with fellow subsidiaries are as follows:

|   | 6 months<br>ended<br>30 Jun 2015<br>TEUR | 6 months<br>ended<br>30 Jun 2014<br>TEUR |
|---|--|--|
| Interest income                               | 928                                      | 775                                      |
| Interest expense                              | (10,093)                                 | (9,680)                                  |
| Fee and commission income                     | 928                                      | 2,913                                    |
| Fee and commission expense                    | (201)                                    | (1,031)                                  |
| Net gains on financial assets and liabilities | 11,843                                   | 1,215                                    |
| Other operating income                        | 32,162                                   | 43,468                                   |
| General administrative expenses               | (4,320)                                  | (6,794)                                  |
| Other operating expenses                      | (34)                                     | (59)                                     |
|   | 31,213                                   | 30,807                                   |

Interest income presented in the table above did not include transaction costs integral to the effective interest rate and incurred with fellow subsidiaries in the six-month period ended 30 June 2014. Such transactions had an impact on interest income of TEUR 4,017. In the six-month period ended 30 June 2015 such transaction costs were not incurred.

As disclosed in Note 10, the Group sold receivables to related parties. The related transactions and balances are included in other assets (Note 16) (30 June 2015: TEUR 0, 31 December 2014: TEUR 26,354) and other operating income (Note 31) (six months ended 30 June 2015: TEUR 38,800, six months ended 30 June 2014: TEUR 33,534).

## **38.** Related party transactions (continued)

#### (c) Transactions with the parent company's associates

In January 2015 PPF Group N.V. sold its share in an associate company with which the majority of the Group's transactions with the parent company's associates had been executed in the past. As a result, the Group did not have any transactions with the parent company's associates as at 30 June 2015 or in the six-month period ended 30 June 2015.

Balances included in the statement of financial position in relation to transactions with the parent company's associates as at 31 December 2014 are as follows:

|                        | 31 Dec 2014<br>TEUR |
|------------------------|---------------------|
| Other assets           | 77                  |
| Debt securities issued | (174,797)           |
| Other liabilities      | (125)               |
|                        | (174,845)           |

Amounts included in the statement of comprehensive income in relation to transactions with the parent company's associates in the six-month period ended 30 June 2014 are as follows:

|                                 | 6 months ended<br>30 Jun 2014 |
|---------------------------------|-------------------------------|
|                                 | TEUR                          |
| Interest expense                | (6,768)                       |
| Fee and commission income       | (869)                         |
| Insurance income                | (1,153)                       |
| Other operating income          | 845                           |
| General administrative expenses | (130)                         |
|                                 | (8,075)                       |

#### (d) Transactions with key management personnel and other related parties

Amounts included in the statement of comprehensive income in relation to transactions with members of key management are long-term benefits of TEUR 487 (six months ended 30 June 2014: TEUR 0) and short-term benefits of TEUR 8,220 (six months ended 30 June 2014: TEUR 10,621) comprising salaries, bonuses and non-monetary benefits.

As at 30 June 2015 the balance of unsecured loans to members of the key management was TEUR 89 (31 December 2014: TEUR 105).

The members of the Board of Directors of the Company and key management of its subsidiaries are considered as the key management of the Group.

In 2013 the Group concluded a consultancy service agreement with a company controlled by one of the members of its Board of Directors. The consultancy fees of TEUR 3,000 charged over the six-month period ended 30 June 2015 (six months ended 30 June 2014: TEUR 3,000) in relation to this agreement are recorded under general administrative expenses, while the related liability of TEUR 500 as of 30 June 2015 (31 December 2014: TEUR 2,559) is recorded under other liabilities.

As at 30 June 2015 the balances due from holding companies included secured loans of TEUR 71,491 (31 December 2014: TEUR 68,174) provided by the Group to a company controlled by one of the members of its Board of Directors. The weighted average interest rate is 7.12% (31 December 2014: 6.89%) and the repayment date of those loans is 30 June 2016.

## 39. Subsequent events

During the period after the reporting date the Kazakhstan Tenge depreciated against EUR by 35%. As the devaluation occurred after the reporting date, these condensed consolidated interim financial statements have not been adjusted for the rate change. The Group carried out a sensitivity analysis of the Group's equity to such a devaluation based on positions existing as at 30 June 2015. Based on the analysis, the estimated negative impact on the Group's equity would be TEUR 30,394.

During the period after the reporting date the Belarussian Rouble depreciated against EUR by 21%. As the devaluation occurred after the reporting date, these condensed consolidated interim financial statements have not been adjusted for the rate change. The Group estimates no material impact of the devaluation on the Group's equity.

The consolidated financial statements as set out on pages 3 to 37 were issued on 28 August 2015.



## **Review report**

To: the Board of Directors of Home Credit B.V.

#### Introduction

We have reviewed the accompanying condensed consolidated interim financial information as at 30 June 2015 of Home Credit B.V., Amsterdam, which comprises the statement of financial position as at 30 June 2015, the statements of comprehensive income for the period of six months ended 30 June 2015, and for the period of three months ended 30 June 2015, changes in equity, and cash flows for the period of six months ended 30 June 2015, and the notes. Management of the Company is responsible for the preparation and presentation of this consolidated interim financial information in accordance with IAS 34 'Interim Financial Reporting' as adopted by the European Union. Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope

We conducted our review in accordance with Dutch law including standard 2410, 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity'. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with auditing standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial information as at 30 June 2015 is not prepared, in all material respects, in accordance with IAS 34 'Interim Financial Reporting' as adopted by the European Union.

Amstelveen, 28 August 2015

KPMG Accountants N.V.

B.M. Herngreen RA